How to become a supplier to the Swedish Transport Administration

Katarina Kristiansson
Strategic Procurement Manager
Overview

- Procurement by the Swedish Transport Administration
- Current, planned and completed procurements
- Special requirements in the Swedish Transport Administration's contracts
Procurement by the Swedish Transport Administration
One of Sweden's largest construction clients

• Procures for approximately Euro 4 billion per year to develop and manage the transport system for road and rail traffic
• Operates up to 2,500 projects annually, corresponding to 30 per cent of the total construction market in Sweden
Public procurement

• For each public procurement in the EU, the EU directives of procurement apply.
• In Sweden, these are implemented in Swedish Law as;
  – the Public Procurement Act (LOU) and
Procurement documents

• Describes what is to be procured, what requirements are set for suppliers as well as how tenders will be evaluated

• Consists of several documents such as
  – Administrative requirements (incl. Procurement requirements)
  – Specification of technical requirements
  – Contract proposal and General conditions.

• For most contracts General Conditions (AB, ABT, or ABK) apply. These are available in Swedish and English at Byggtjänst webshop.
Announcement

• Procurements are announced on a publicly accessible database and the Swedish Transport Administration's website
• For procurements above the threshold value in the water, energy, transport and postal services sectors a qualification system (TransQ) is used
Evaluation of tenders and award

- Tenders are evaluated according to the evaluation criteria in the procurement documents
- A notification of award is sent to all bidders stating which supplier(s) have won the procurement
- Contracts may be signed no earlier than ten days after the notification of award is sent out
Important!

- Prepare the tender as instructed in the procurement documents
- Ask questions, as soon as possible, via the procurement system if anything is unclear
Current, planned and completed procurements
Procurement

This section describes Trafikverket's procurement operations.
Current procurements

Here you can find Trafikverket's current procurements.

For procurements carried out in accordance with the Utilities Act (LUF) and which are over the threshold values, Trafikverket uses a prequalification system.

If you want to be involved in these procurements, you need to be part of Trafikverket's prequalification system (TransQ).

Prequalification

Trafikverket’s prequalification system – TransQ
When Trafikverket carries out a procurement in accordance with the Act on Procurement in the Water, Energy, Transport and Postal Services Sectors (LUF), we may use our prequalification system.

Current procurements

More about our current procurements (EU Supply website)
Planned procurements

• The procurement plan
  – show the planned procurements

• Implementation plan
  – future measures for the maintenance and development of the transport system 6 years ahead, 2018–2023
<table>
<thead>
<tr>
<th>Id</th>
<th>Activity</th>
<th>Description</th>
<th>Transq</th>
<th>Type of procurement</th>
<th>Procurement type</th>
<th>Road/Rail</th>
<th>Type of assignment</th>
<th>Region</th>
<th>Schedule distribution date (year)</th>
<th>Schedule submission date</th>
<th>Schedule assignment start date</th>
<th>Re liability of the contract date</th>
<th>Estimated contract cost (SEK million)</th>
<th>Contact person</th>
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<tbody>
<tr>
<td>8990</td>
<td>Investment</td>
<td>Reinforcement lines, production of request for tender documentation for design and construction contract and building site follow-up</td>
<td>No</td>
<td>Services</td>
<td>Object-specific</td>
<td>Rail</td>
<td>Technical consultants-Planning &amp; design</td>
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<td>2019-03</td>
<td>2019-04</td>
<td>2019-05</td>
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<td>5 - 10</td>
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<td>Road</td>
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<td>2019-04</td>
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<td>2019-05</td>
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<td>2019-05</td>
<td>2019-06</td>
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<td>Decided</td>
<td>5 - 10</td>
<td>Magnus Hagström</td>
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</table>
Completed procurements

• Report with the latest completed procurements
  – Updated monthly on the Swedish Transport Administration's website

• Archive centre
  – If a supplier wants more information
  – System ID for the procurement

• The Swedish Transport Administration’s procurement system
  – For a recently completed procurement contact responsible Public Procurement Officer
Special requirements in the Swedish Transport Administration's contracts
Special requirements

• The government’s goal is for Sweden to have the lowest unemployment rate in the EU by 2020
  – Contracts has requirements to create jobs and internships
• The infrastructure in Sweden shall be climate-neutral by 2045 at the latest.
  – Contracts has requirements for reducing emission of CO$_2$-equivalents
• Supplier evaluation (UppLev)
  – Contract fulfilment is evaluated by a standardised method
Thank you for your attention and welcome to Trafikverket!